



# AUKAUNA AREA SCHOOL DISTRICT

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January 31, 2017

To whom it may concern:

The Kaukauna Area School District would like to take this opportunity to highly recommend Building Services Group for any type of cleaning/janitorial/building maintenance services for your company or organization.

Kaukauna Schools has partnered with Building Services for over two decades and continues to be impressed with the organization's attention to detail with regards to building cleaning and upkeep. BSG services six sites for KASD on a daily basis. The partnership has grown from simple evening cleaning to now having a full time staff member at each building during the regular school days as well as supervisory duties on the weekends.

Expansion of duties to an outside vendor was not an easy transition for KASD. Building Services brought along a reputation of excellent service which went a long way when the idea of an outside source was introduced to handle daily cleaning activities in a building filled with between 300 and 1200 students. Prior to the idea being floated KASD was utilizing its own employees to handle the daily cleaning duties. In the end BSG company leadership made the transition seamless and continues to ensure that all expected work detail is completed.

In the end the District has had many opportunities over the past 20 years to bid out its cleaning services. Each time the contract is ready to be bid out the District analyzes the relationship it has with Building Services Group, the work that has been done over the length of the agreement and the satisfaction level of that work, and has passed on obtaining bids from other vendors. That alone speaks volumes for the relationship KASD has with Building Services Group and the respect it has gained for the service provided.

Thank you.

Sincerely,

Bob Schafer  
Financial Officer  
Kaukauna Area School District